



11[™] BIENNIAL

ISAKOS CONGRESS

JUNE 4-8, 2017 | SHANGHAI, CHINA



EXHIBITOR PROSPECTUS & SPONSORSHIP OPPORTUNITIES





WEICOME FROM THE ISAKOS PRESIDENT AND PROGRAM CHAIR

On behalf of the International Society of Arthroscopy, Knee Surgery and Orthopaedic Sports Medicine, we cordially invite you to exhibit at the 11th Biennial ISAKOS Congress in Shanghai, China. The ISAKOS Congress continues to be considered the premier international meeting providing a diverse and unique opportunity for attendees to share, discuss and learn the latest advancements in arthroscopy, knee surgery and sports medicine.

The five-day Congress will include a variety of educational opportunities such as surgical demonstrations, paper presentations, debates, lectures, symposia and instructional course lectures. Lunch time hands-on workshops and electronic posters will also be offered.

We anticipate the 2017 ISAKOS Congress will draw more than 4,000 international orthopaedic surgeons, as well as allied health personnel, residents and fellows. For ISAKOS industry partners and related organizations, the Congress is an unparalleled opportunity to make and solidify relationships through person-to-person communications and marketing.

The Exhibitor Prospectus contains comprehensive information regarding Exhibit details including an Exhibit Hall Floor Plan. The ISAKOS Congress also offers unique Promotional, Advertising and Sponsorship Opportunities to enhance and broaden your exposure to surgeons worldwide. Maximize your presence at the 11th Biennial ISAKOS Congress by choosing from a variety of educational, promotional and social opportunities offered for 2017. Full information regarding sponsorship opportunities is available online. Please visit www.isakos.com/2017/Exhibits for frequent updates.

Become a part of the international experience that is ISAKOS. We look forward to seeing you in Shanghai, China!

Philippe Noel Neyret, MD, PhD FRANCE

ISAKOS President 2015 - 2017

Julian A. Feller, FRACS AUSTRALIA

ISAKOS Program Chair 2015-2017



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International Society of Arthroscopy, Knee Surgery and Orthopaedic Sports Medicine

2410 Camino Ramon, Suite 215 San Ramon, CA 94583 – 4318 USA

Telephone: +1 925 807-1197 Fax: +1 925 807-1199

exhibits@isakos.com www.isakos.com

Drayage/Material Handling

Freight Forwarding

Customs Clearance

Security and Liability

WHY SHOULD MY COMPANY EXHIBIT AT ISAKOS 2017?

Exhibiting at ISAKOS gives you unprecedented access to your current and prospective clients. Here are the benefits of being an exhibitor:

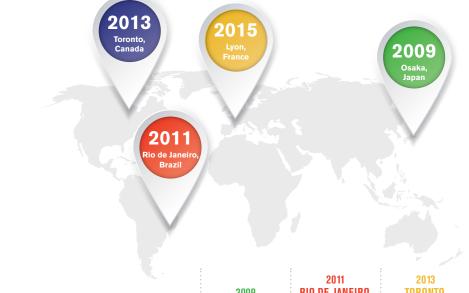
- Access to more than 4,000 specialty surgeons from around the globe
- Exposure to regions outside typical company boundaries
- Personal contact with the leadership and executive officers of far-reaching regional and national organizations
- The ISAKOS Congress occurs every two years.

PAST MEETING LOCATIONS INCLUDE:

Buenos Aires, Argentina (1997), Washington DC, USA (1999), Montreux, Switzerland (2001), Auckland, New Zealand (2003), Hollywood, Florida (2005), Florence, Italy (2007), Osaka, Japan (2009), Rio de Janeiro, Brazil (2011), Toronto, Canada (2013) and Lyon, France (2015).

2017 CONGRESS CONTENT

- Six, Half-Day Pre-Courses
- The Knee: Maximizing Surgical Procedures in the Active and Athletic Patient
- The IOC Prevention of Injuries and Illnesses in High Level Athletes
- o Current Concepts in Shoulder Surgeries
- o Advanced Course on Knee Arthroplasty
- The Use of Biologics to Treat Sports Medicine Pathology
- o Evaluating Athletes with Hip and Groin Problems
- Sports Physician Concurrent Course
- o Current Situation for Team Physicians
- 300+ Scientific Papers
- Panel Discussions and Debates
- Symposia
- Lunchtime Lectures and Workshops
- Surgical Demonstrations
- Instructional Course Lectures
- Paper and ePoster Presentations
- Technical Exhibits
- CME Certification
- Spouse and Guest Program
- Welcome Reception



	2009 Osaka, Japan	2011 Rio de Janeiro, Brazil	2013 Toronto, Canada	2015 Lyon, France
Total Attendees	2,284	3,968	3,133	4,024
Surgeons, Allied Health, Fellows and Residents	1,731	3,331	2,633	3,386
Countries/Regions Represented	75	83	82	93
Company Representatives	355	489	529	635
Exhibit Booths	92	174	152	147
Papers	288	278	166	214
Posters & ePosters	451	535	254	370

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APPLICATIONS FOR EXHIBIT SPACE DEADLINE: NOVEMBER 1, 2016

MEETING DATES

ISAKOS Congress:

Sunday, June 4-Thursday, June 8, 2017

Pre-Courses:

Saturday, June 3, 2017

Conference Location:

Shanghai Convention & Exhibition Center of International Sourcing No.2739 West Guangfu Road Shanghai 200062 CHINA

Tel: +86 021 60290070 Fax: +86 021 60290071

www.shcec.com.cn

EXHIBIT FEES

3m wide x 3m deep Booth Space

 Inline
 US \$5,800

 Corner
 US \$6,200

 Publisher
 US \$1,700

EXHIBITOR REPRESENTATIVE BADGE

Early US \$600 (until March 31, 2017)

Late US \$675 (April 1, 2017 – May 30, 2017)

On-site US \$750 (After May 30, 2017)

EXHIBIT SPACE

Fees for exhibit booth space include the following:

- Assigned exhibit space
- · Booth number identification
- General perimeter security
- $^{\bullet}$ Two complimentary exhibitor representative badges for each 3m x 3m booth if provided by March 31, 2017
- Access to hotel information and reservations through the ISAKOS website
- Publication of company name, address, booth number and 25 word company description in the Final Program if contract is received by January 15, 2017
- One hard copy of the 11th Biennial ISAKOS Congress Preliminary Program, Final Program and other Congress materials per 3m x 3m booth
- Access to scientific sessions if space permits

EXHIBITOR ACTIVITIES

Exhibitors must receive permission to hold any educational or social event (of any kind) taking place over the ISAKOS Congress dates (June 3–8, 2017). Please complete the Exhibitor Activities form located in the Exhibitor Service Manual and submit it to the ISAKOS Exhibit Manager by January 15, 2017.

It is the responsibility of the exhibitor to ensure that all company personnel or third party agents that are involved in meeting or travel arrangements are aware of and adhere to ISAKOS rules and regulations contained in the ISAKOS Exhibit Prospectus. Those relevant to meeting space or exhibitor events taking place outside of the exhibitor booth space are provided for your reference. Any exhibitor planning on holding an event or function that will take place outside of their assigned exhibit booth space during the ISAKOS Biennial Congress must secure approval from ISAKOS.

PROMOTIONAL & SPONSORSHIP OPPORTUNITIES

Exhibitors are encouraged to support the ISAKOS Congress and increase their visibility at the Congress through educational grants and sponsorships. Please visit the Congress website for more information regarding sponsorship opportunities.

IMPORTANT DATES

Exhibit Application and Payment Due	NOVEMBER 1 2016
Exhibitor Service Manual Available Online	OCTOBER 1 2016
Exhibit Space Assignments Emailed	1 2016
Exhibitor Representative Early Registration Closes	MARCH 31 2017

MEETING OVERVIEW

INSTALLATION AND DISMANTLING

The Installation and dismantling of exhibits must be completed during the allotted times. Exhibitors that require additional time must send their request in writing to MCJ Shanghai by May 1, 2017 – additional fees may apply.

EXHIBIT SPACE CANCELLATION / REDUCTION DATES

Last Day to Receive Full Refund of Fees Paid	NOVEMBER 1 2016
Last Day to Receive 50% Refund of Fees Paid	31 2016
No Refund of Exhibit Space Cost Given After	JANUARY 1 2017



Welcome Reception	Sunday, June 4, 2017 18:00 – 20:00
Morning Coffee	Daily, June 4 – 7, 2017 07:00 – 10:00
Afternoon Refreshments	Daily, June 4 - 7, 2017 14:00 - 15:30

ISAKOS EXHIBIT MANAGER

Please visit the 11th Biennial ISAKOS Congress website at **isakos.com/2017/Exhibits** for updated information prior to contacting the Exhibit Manager.

Attn: Hilary Matthews, Exhibits Manager ISAKOS
2410 Camino Ramon, Suite 215
San Ramon, CA 94583
Telephone: +1 925 807 – 1197
Fax: +1 925 807 – 1199
exhibits@isakos.com

www.isakos.com





EXHIBITION INFORMATION

APPLICATIONS FOR EXHIBIT SPACE DEADLINE: NOVEMBER 1, 2016

RULES AND REGULATIONS

All exhibitors, their agents and employees are subject to all terms and conditions of the agreement between the International Society of Arthroscopy, Knee Surgery, and Orthopaedic Sports Medicine (ISAKOS) and the Shanghai Convention & Exhibition Center of International Sourcing (SHCEC) regarding the use and occupancy of the exhibition hall, and to all reasonable rules and regulations prescribed by ISAKOS or the Shanghai Convention & Exhibition Center of International Sourcing (SHCEC) In addition, the exhibitor shall comply with all applicable federal, state and local statutes, ordinances, rules and regulations.

Please review the entire Exhibit Prospectus online. It includes information and guidelines important to your company's participation as an exhibitor at the 11th Biennial ISAKOS Congress. It is the responsibility of the exhibitor to ensure that all company personnel, representatives and/or third party agents that are involved in the arrangements for your exhibit are aware of and adhere to these rules. The rules and regulations listed in this Exhibit Prospectus are part of the application for space, and consequently constitute part of the agreement between the exhibitor and ISAKOS. ISAKOS reserves the right to interpret and make final decisions regarding all rules and regulations.

Exhibit personnel cannot congregate at the exhibit hall entrance. They shall conduct business in order to minimize obstruction or interference with the flow of traffic in the exhibit hall aisles. Exhibit personnel may not conduct sales meetings in the exhibit hall.



ELIGIBILITY TO EXHIBIT

ISAKOS determines eligibility of any company or products for exhibits. ISAKOS may forbid installations or request removal of any exhibit or promotion, at its discretion and at any time, which is not in keeping with ISAKOS character or purpose. ISAKOS requires exhibiting companies to provide details on any consumer or government litigation, orders, injunctions, judgments or settlements over the last three years regarding the business practices of the company or the products and services to be exhibited. Companies with multiple complaints filed against them with state or federal consumer affairs regulatory agencies, the U.S. Better Business Bureau, ISAKOS Members, Congress attendees, or other exhibiting companies may be required to provide an explanation of the resolution of those complaints. ISAKOS reserves the right to refuse space to any company whose products or services do not meet the educational, scientific or practice needs of our members and Congress attendees, or any company who has failed to fulfill its financial obligations.

EXHIBIT REVIEW PROCESS – NEW EXHIBITORS

Companies that have not exhibited at an ISAKOS Congress must successfully complete the ISAKOS Exhibit Review Process conducted by ISAKOS in order to be eligible to participate as an exhibitor. The materials required for the Exhibit Review Process are:

- · Background information of the company
- Product brochures or literature

Two copies of this material should be mailed to the attention of the Exhibit Manager at the ISAKOS Office by November 1, 2016.

SPACE ASSIGNMENT PROCEDURE

In order to ensure participation, please complete and return the Exhibit Space Application and payment to ISAKOS before the space assignment deadline of November 1, 2016. Applications for exhibit space must be accompanied with full payment. Exhibit space will be assigned on a first-come, first-served basis, and will not be made until the entire exhibit fee is received by the ISAKOS office.

Several large exhibitors are pre-assigned on the initial floor plan. Pre-assignment of these large exhibitors aids smaller exhibitors in selecting their booth location.

EXHIBITION INFORMATION

SELECTING EXHIBIT SPACE

Exhibit space at the ISAKOS Congress usually sells out six months before the meeting dates. In order to ensure participation, complete and return the application and payment to ISAKOS before the space assignment deadline of November 1, 2016.

The ISAKOS Office recommends applying online for exhibit space at the 11th Biennial ISAKOS Congress. Visit the Exhibitor section of the official ISAKOS Congress website and complete the online application for exhibit space.

isakos.com/2017/Exhibits

Applications submitted online will be given priority over faxed or mailed applications.

If you are unable to apply online please complete the Exhibit Space Application attached to the back cover of this Exhibitor Prospectus and fax or mail it with payment to the ISAKOS office.

Avoid concentrating all choices in one area:

- Review the floor plan and select four locations in different areas on the floor plan
- To assist you in determining realistic booth locations, take into account the date you submit your application
- Exhibitors submitting an application at a later date should request booth locations in various areas of the exhibit hall to increase the opportunity of a favorable space assignment

The exhibit floor plan has been designed to maximize the amount of exhibit space. If none of the requested locations are available, space will be assigned based on the indicated preference of booth type versus location. Additional island booths not included on the floor plan will be created at the discretion of ISAKOS to accommodate exhibitors. It is not possible to contact each company for new selections of booth space during the space assignment process.

If selected exhibit space preferences are not available, the ISAKOS Office will assign the best available space.

ISAKOS reserves the right, in its sole discretion, to allocate space on any other basis it deems appropriate.

SPACE LIMITATIONS

ISAKOS reserves the right to place reasonable limitations on the number of booths to be rented to any exhibitor. The limitation will be determined by the relation of total applications to the number of booths available on the floor plan.

MOBILE UNITS OR TRUCKS

Exhibitors that wish to utilize mobile units or trucks must request written approval from ISAKOS. Requests must be received by November 1, 2016. Mobile labs cannot be held during hours when education is taking place. No signage for mobile labs can be placed in the ISAKOS designated hotels or convention center. Mobile labs cannot be located on the ISAKOS designated hotel or convention center property or streets that border the hotel or convention center.

SURGICAL SKILLS COURSES

Outside surgical skills courses cannot be held during hours when education is taking place.

MARKET RESEARCH BOOTHS

Market research companies will be assigned space only if research is being conducted for an approved ISAKOS exhibitor and if space is available. If space is assigned, all surveys must be conducted within the confines of the booth space. Surveys and questionnaires must be submitted to the ISAKOS Exhibit Manager for approval by November 1, 2016.

MEDIA RELATIONS AT THE CONGRESS

ISAKOS invites exhibitors to supply appropriate press materials for distribution in the ISAKOS Congress Press Room. These materials should be formatted as news releases or press kits, and can be no larger than 9.5" x 12". Exhibitors are responsible for shipping their materials to Shanghai, bringing their materials to the press room, setting them out and replenishing if necessary. Each exhibitor will be limited to a maximum display of 25 press kits / press materials at one time. Exhibitors are prohibited from conducting press conferences in the booth during exhibit hours.





EXHIBITION INFORMATION

PRESS REGISTRATION AND GUIDELINES

All media representatives must contact the ISAKOS Office to receive permission for Press Registration. All media representatives must provide credentials, such as a passport with a business card, letter of assignment, and/or samples or published works. Freelance writers seeking Congress Press Registration must submit a letter of assignment or letter of intent from the media outlet represented.

TERMS OF PAYMENT

In order to ensure participation, complete and return the application with payment to ISAKOS before the space assignment deadline of November 1, 2016. Applications for exhibit space must be accompanied with full payment.

ISAKOS will not process applications until full payment is received. Please consider this when choosing a payment option.

BY WIRE TRANSFER (PREFERRED METHOD):

Please note that ISAKOS will not process the Exhibit Space Application (or hold exhibit space) until the funds are received and confirmed by the ISAKOS account manager.

Request a Wire Transfer Application by contacting the ISAKOS Exhibit Manager at exhibits@isakos.com.

Complete the Wire Transfer Application and fax WITH THE EXHIBIT APPLICATION to the Exhibit Office prior to processing the wire transfer.

After the Funds are received and confirmed by the ISAKOS account manager, the ISAKOS Exhibit Manager will process the application

BY CREDIT CARD:

Complete the Exhibit Space Application checking to be sure the credit card payment section on the application is properly completed prior to sending your application via mail or fax to the ISAKOS Office at the address listed below.

International Society of Arthroscopy, Knee Surgery and Orthopaedic Sports Medicine 2410 Camino Ramon, Suite 215
San Ramon, CA 94583 – 4318 USA
Telephone: +1 925 807 – 1197
Fax: +1 925 807 – 1199
exhibits@isakos.com

BY CHFCK:

Checks are to be made payable to "ISAKOS" in US funds only, and must indicate "ISAKOS 2017 Exhibit Payment" in the memo section of the check. Mail checks with a copy of the Exhibit Space Application to the ISAKOS Office at the address listed below.

International Society of Arthroscopy, Knee Surgery and Orthopaedic Sports Medicine 2410 Camino Ramon, Suite 215 San Ramon, CA 94583 – 4318 USA Telephone: +1 925 807 – 1197

Fax: +1 925 807 - 1199

exhibits@isakos.com

Applications received without payment will not be processed until accompanied by the appropriate payment. All applications and payments are processed through the ISAKOS finance department prior to being forwarded to the Exhibits Manager for space assignment.

CANCELLATION OF EXHIBIT SPACE

All cancellations or changes in exhibit space must be sent on company letterhead to the ISAKOS Exhibits Manager. Written notice of cancellation must be received by the dates listed below to receive a refund for inline or corner space:

Last day to receive full refund of fees paid	NOVEMBER 1 2016
Last day to receive 50% refund of fees paid	31 2016
No refund of exhibit space cost given after	JANUARY 1 2017

Companies that have contracted island booths and elect to downsize at any time will receive no refund unless their space is resold. For companies reducing exhibit space, complimentary representative badges will be decreased to coordinate with the reduction in booth space.

Failure to notify ISAKOS in writing of intent to cancel will result in the company being denied participation at future ISAKOS Congresses.

EXHIBITOR REPRESENTATIVES

Congress Attendees are not allowed into the Exhibit Hall except during official exhibit hours. Meetings in the exhibit hall with medical attendees and other non-exhibit individuals can only take place during official exhibit hours. Any non-exhibit individuals must be properly badged to gain access to the exhibit hall during official exhibit hours. Only company personnel affiliated with a confirmed Exhibiting Company may register as a Company Representative and attend the ISAKOS Congress.

ACCESS TO OTHER EXHIBIT BOOTHS

Exhibitors are not allowed to enter other exhibitor booths unless invited. This is in respect of the rights of all exhibitors to conduct business during exhibit hours without interference or improper intervention. ISAKOS, its representatives and employees, shall have free access to any exhibit at all times.

ADMITTANCE TO SCIENTIFIC PROGRAM

Based upon seating availability, registered exhibitor representatives are allowed admittance to scientific sessions if wearing the proper badge. Company Personnel cannot participate in educational sessions, discussion, etc.

SCIENTIFIC PROGRAM INFORMATION

The Preliminary Program will be available online in March 2016 and updated frequently. Visit www.isakos.com/2017congress to download the program as needed.

The Final Program will include an alphabetical listing of exhibitors. This information will be taken from the information supplied on the Exhibit Space Application. One Final Program per 3m x 3m of exhibit space will be provided to each exhibiting company. The programs will be available for pick up at Exhibitor Registration, and will be released to the designated "on-site representative" from each company. Printed copies of the Final Program are not available prior to the meeting. However, the Final Program information will be available at isakos.com/2017congress in June 2017.

EXHIBITOR BADGES

Before May 30, 2017:

Two complimentary badges will be provided to each exhibiting company for each 3m x 3m square of exhibit booth space reserved. Additional representative badges can be purchased online by March 31, 2017 for US \$600. After March 31, 2017, early registration is closed.

From April 1 – May 30, 2017 badges are available online for the Late Registration price of US \$675. After May 30, 2017 badges are available for the Onsite Registration price of US \$750.

The names for the complimentary exhibitor registration badges must be submitted to the online registration system by the Exhibitor Contact identified on the Exhibit Space Application prior to May 30, 2017. Directions will be included in the exhibit space assignment and confirmation letter.

PLEASE NOTE: Exhibitor representatives are unable to register for the ISAKOS Congress until the company they are affiliated with has received an exhibit space assignment and confirmation letter.

ONSITE REGISTRATION

Representatives can register onsite for US \$750 and will be required to show proof of affiliation (business card) with the exhibiting company and a photo ID.

BADGE EXCHANGES

Badges are personal and nontransferable. Badge exchanges will be allowed for a fee of US \$100, due at the time of the exchange as well as proof of affiliation (business card) with the exhibiting company and a photo ID.



EXHIBITOR REPRESENTATIVES

EXHIBITOR REPRESENTATIVE BADGE PICK-UP

All pre-registered exhibitor representative badges will be available for pick-up at the registration counter in the Shanghai Convention & Exhibition Center of International Sourcing. Each registered exhibitor representative must provide proof of affiliation (business card) with the exhibiting company and a photo ID in order to receive their badge.

Badges will not be given to anyone other than the individual named on the badge.

Entrance into the Shanghai Convention & Exhibition Center of International Sourcing will be DENIED to everyone without an official ISAKOS Congress badge AT ALL TIMES from June 2–8, 2017.

All exhibitor representative needed for exhibit installation must pre-register for the Congress.

EXHIBITOR BADGE POLICIES

- Only company personnel affiliated with a confirmed Exhibiting Company may register as a Company Representative and attend the ISAKOS Congress.
- All exhibiting company representatives must register and obtain an exhibitor badge in order to gain access to the exhibit hall or work the booth. Other individuals wishing to visit the exhibit hall must present qualifying credentials to register as a medical attendee. The ISAKOS Congress is a closed meeting for its members, fellows, and related orthopaedic professionals.
- All exhibitor badges will be printed with the company name as listed on the Exhibit Space Application.
- Company nametags will not be accepted in lieu of the official ISAKOS Congress badge. Supplementing ISAKOS badges with business cards or altering, adding to, or defacing the official badge is not permitted.
- All exhibit personnel must wear an official ISAKOS exhibitor badge to gain access to the exhibit hall.
- False certification of an individual as an exhibitor's representative, or any other methods used to assist unauthorized personnel to gain admittance to the exhibit floor and/or instructional courses will be cause for expelling the violator from the exhibition, or removing a violator's exhibit from the exhibit floor without obligation on the part of ISAKOS.
- The exhibitor's badge allows admittance to the exhibit hall and, on a space-available basis, to the scientific sessions.
- No one under 16 years of age will be allowed in the exhibit hall.

TRAVEL VISAS

The ISAKOS Office is not involved in securing visas for travel into China. During / after registering for the ISAKOS Congress you will be able to request your Invitation Letter to the ISAKOS Congress for visa purposes however it is the responsibility of the registrant to obtain a visa.

Chinese visa is a must for entry into, exit from or transit through the Chinese territory. The ordinary visas consist of eight sub-categories, which are marked with Chinese phonetic letters (D, Z, X, F, L, G, C, J-1 and J-2 respectively). Applications for different visas require different documents, and to answer relevant questions. For further information, please consult the nearest Chinese visa authorities or visit the web site of China's Ministry of Foreign Affairs at http://www.fmprc.gov.cn/eng/.



BOOTH CONSTRUCTION RULES AND REGULATIONS

AMERICANS WITH DISABILITIES ACT

Exhibitors shall be responsible for compliance with the Americans with Disabilities Act of 1992 with regard to their booth space, including, but not limited to wheelchair access. Further information regarding ADA compliance is available via phone at (800) 514-0301 or at www.usdoj.gov/crt/ada/infoline.htm.

EXHIBIT BOOTH REQUIREMENTS

All exhibits must be confined to the space limits of their respective booth(s) as indicated on the floor plan. All equipment, products, or materials to be displayed or demonstrated must be placed within the exhibit space in order to ensure that the attendee viewing the exhibit will stand within said booth space and not in the aisles. All exposed parts of displays must be finished to present an attractive appearance when viewed from the aisles or from adjoining exhibits.

NOTE: ISAKOS is a professional organization catering to the medical community. As such, the Exhibit Floor needs to maintain a high standard of look and profile. In order to ensure that standard, the following is MANDATORY for all exhibitors:

- · Provide floor covering
- Utilize a back-wall in your booth design. It must be constructed of rigid or hard-wall material.
 No drape walls will be allowed.

LINEAR EXHIBIT BOOTHS

Linear exhibit booths are 3 meters x 3 meters square. Signs, decorations and equipment may not rise above or be placed outside the booth space. Exposed unfinished sides of the exhibit must be draped to present an attractive appearance. All booths are identified with a booth number label.

ISLAND EXHIBIT SPACE

An island exhibit is an open area of exhibit space with aisles on all four sides. Island exhibits must be accessible from all four aisles. Island exhibits may extend to all outer edges of the booth, but must provide see-through visibility so as not to totally obstruct the view of, or otherwise interfere with, the displays of other exhibitors. Aisles may not be obstructed due to any activities within the booth:

- Counters must be a minimum of 30cm in from all aisles.
- Demonstration areas are required to be placed a minimum of 1.5 meters in from the aisles.

Exhibitors are responsible for monitoring attendance to prevent aisle congestion. Presentations will be limited or eliminated in situations where overflow continues to be a problem. No drapery or identification sign is provided for island booths. All booths are identified with a booth number label.

FACILITY SPECIFICATIONS

The venue of the exhibition is Level 1 in the Shanghai Convention & Exhibition Center of International Sourcing. The Exhibit Hall is a 2,900 square-meter room (51 meters x 54 meters) with a 10.5 meter-high ceiling. The large squares on the floorplan indicate columns which are 1.2 meters x 1.2 meters.

Aisle Carpet: Blue.



BOOTH CONSTRUCTION RULES AND REGULATIONS

HEIGHT LIMITATIONS FOR EXHIBITS

Exhibitor lighting must be limited to the confines of the booth space. Lighting that projects onto other exhibitor's space or ISAKOS aisles or otherwise detracts from the professional atmosphere of the event will not be allowed. The SHCEC has specific rules and regulations with respect to height of booths and displays. Maximum height for all booths and displays is 4.4 meters (14.76 feet). In the event your booth exceeds this height, it is your responsibility to request and comply with the SHCEC regulations. These regulations contain specific requirements and obligations from an engineering compliance perspective prior to and during set-up construction / installation.

SIGNS

Only professionally printed signs are allowed in the exhibit hall. Forms for ordering booth ID signs and additional signs from MCI will be included in the online Exhibitor Service Manual.

FLOOR COVERING AND CARPET

Floor covering or carpet may either be supplied by the exhibitor or ordered from the general service contractor. A carpet order form will be provided in the Exhibitor Service Manual online.

CLEANING SERVICES

ISAKOS will provide cleaning service for all aisles. Cleaning service for individual booths will be provided upon request from the individual exhibitor at the exhibitor's expense. Order forms for these services will be included in the online Exhibitor Service Manual.







EXHIBIT ACTIVITIES

Exhibitors are not permitted to broadcast live surgery or have lecture presentations within the exhibitor's booth space without written approval from the ISAKOS Office. Requests should be submitted to the ISAKOS Exhibit Manager on the Exhibitor Activities form included in the Exhibitor Service Manual by February 1, 2017. Equipment may not be demonstrated or machinery utilized in such a way as to give off noxious odors, fumes, dust or other material that is disruptive to the exhibits in general or neighboring exhibit space. Noisy exhibits are prohibited. No sound amplification, including electrical and mechanical equipment, may be utilized in the exhibits, except by the use of individual earphones.

The exhibitor will be permitted to exhibit only such products as are medically suited for the uses suggested by the exhibitor. Experimental products whose efficacy has not been determined or which are not commercially available will be permitted to be exhibited only when clearly identified as such.

Exhibitors are permitted to demonstrate equipment and to make informational presentations regarding products or services in a manner that assures all exhibitor personnel and attendees are within the exhibitor's booth space and not encroaching on the aisle or neighboring exhibits.

The use of magicians, fortune tellers, dancers, puppet shows, games of chance, drawings or other entertainment of this nature is prohibited.

EXHIBITOR MEETINGS & SOCIAL EVENTS

Exhibitor activities held outside of the exhibition may NOT be scheduled during the following times:

Date/Times Exhibitor Functions Not Permitted

Date	Hours
Saturday, June 3	07:00 – 17:00
Sunday, June 4	07:00-20:30
Monday, June 5	07:00 – 17:30
Tuesday, June 6	07:00 – 17:30
Wednesday, June 7	07:00 – 17:30
Thursday, June 8	07:00 – 13:30

COMPANY / STAFF MEETINGS

For events that only include staff of the exhibiting company, there are no date or time restrictions, however these events require approval from ISAKOS. These meetings cannot include ISAKOS attendees unless the individual is an employee of the company holding the event. Non-educational event meeting space cancelled after January 1, 2017 is subject to a US \$250 cancellation fee if ISAKOS is unable to reassign that space.

EDUCATIONAL EVENTS

ISAKOS charges an administrative fee to exhibitors who hold "Educational" events that include ISAKOS attendees.

The one-time fee for up to three "Educational" events is:

US \$5,000 – For up to 3 events with a total attendance of 150 attendees or less

US \$7,500 – For up to 3 events with a total attendance of 151 attendees or more

DIAGNOSTIC IMAGING EQUIPMENT AND LASERS

In compliance with the recommendation of the U.S. Department of Health and Human Services, exhibitors shall not demonstrate diagnostic imaging equipment using either ionizing or non-ionizing radiation. In addition, demonstrations of activated therapeutic lasers are prohibited. Exhibitors will be able to display and demonstrate ultrasound-imaging equipment in their booth space.

DISMANTLE OF EXHIBITS

Dismantling or removal of exhibit or materials before the official closing of the exhibit hall is prohibited. Dismantling of exhibits will occur Thursday, June 8 at 09:30.

NOTE: Please note that it is your responsibility to provide security for your booth and its contents on June 8, should you not complete moving out that evening. ISAKOS is not responsible for any loss, damage or theft for any items left on the Exhibit Floor.

CONTESTS AND DRAWINGS

Prizes, contests, drawings or lotteries are prohibited and cannot be held at any time or place within the auspices of the Congress. Exhibitors are not permitted to collect names for contests, drawings or raffles.

FOOD AND BEVERAGES

Due to accreditation regulations, no alcohol may be served at any exhibit booth at any time. Food and non-alcoholic beverages are encouraged and may be offered at the exhibit booths. A catering order form and additional information will be included in the online Exhibitor Service Manual.

FDA COMPLIANCE

The following are signs that should be displayed if products are not FDA approved:

- This device is not cleared by the FDA for distribution in the United States.
- This device is a Class III device which is limited by Federal Law for investigational use only.
- This device is a Class II device which is cleared for marketing use only.

Additionally, to remain within the limitations of the FDA's Guidelines on Notices of Availability, any investigational product that is graphically depicted on a commercial exhibit should:

- Contain only objective statements about the product
- · Contain no claims of safety, effectiveness or reliability
- Contain no comparative claims to other marketed products
- Exist solely for the purpose of obtaining investigators
- Be accompanied by directions for becoming an investigator and a list of investigator responsibilities
- Contain a statement: "Caution-Investigational Device-Limited to Investigational Use" (or similar statement) in prominent size and placement

These signs are required to be placed next to the product display and exhibitors must also have a letter from the FDA describing the allowable use status of the product or products at their booth at all times. For more information, go to www.fda.gov.



GIFT AND PROMOTIONAL ITEMS

The ISAKOS office must approve in writing all giveaways for the 2017 Congress. ISAKOS requires that giveaways be modest in quantity and taste. Giveaways may not include stick-on decals or balloons. All requests for giveaway approval must be submitted to the ISAKOS office by January 15, 2017. Advertising materials and/or giveaways cannot be distributed outside the exhibit booth without written consent from the ISAKOS Office.

Exhibitors are permitted to distribute product samples from their exhibit booth during the meeting. In addition, the following non-product items do <u>not</u> require approval from ISAKOS: writing pens, pencils, pads of paper, rulers, tape measures and luggage tags. A giveaway form will be included in the online Exhibitor Service Manual for exhibitors to request permission to distribute non-product items not detailed above.

Exhibitors are permitted to distribute selected food and beverage items from their exhibit booths. Approved items include cookies, brownies, granola bars, bottled water, juice, soda and beverage stations. A catering order form and additional information will be included in the online Exhibitor Service Manual.

PUBLICITY AND ADVERTISING

The use of the name, insignia, logo, logotype or other identifying marks of the International Society of Arthroscopy, Knee Surgery, and Orthopaedic Sports Medicine may not be used in signs, advertising or promotions in any media or on descriptive product literature. Wording such as "presented in conjunction with," "preceding" or "prior to the ISAKOS Congress" is not allowed. The only exception is that exhibitors may reference "ISAKOS Congress-Booth #XXX- June 4-8, 2017" on materials associated with the ISAKOS Congress. Any such intended use must receive prior written approval from the ISAKOS Exhibit Manager. These rules apply to materials developed for use before, during and after the ISAKOS Congress. Exhibitors may not use ISAKOS's name in any advertising for meetings that are sponsored by another organization or at other meetings sponsored by ISAKOS. The fact that an exhibitor or its goods or services is or was exhibited at the ISAKOS Congress cannot be used in advertisements or promotional activities by the exhibitor. ISAKOS does not endorse, either expressly or by implication, the exhibitor or its goods or services. Third parties acting on behalf of or representing the exhibitor must adhere to and abide by all ISAKOS rules and regulations. It is the exhibitor's responsibility to inform its agencies and/or contractors of all guidelines and deadline dates and to forward promotional materials, service manuals and order forms that are the responsibility of the third party.

SELLING AND ORDER TAKING

The purpose of the exhibits is to further the education of meeting attendees through product and service display and demonstrations. Sales and order taking are permitted if transactions are conducted in a manner consistent with the professional nature of the meeting. No signage or advertising of product pricing will be allowed. The exhibitor is responsible for permits and paying sales tax, if applicable. ISAKOS reserves the right to restrict sales activities that it deems inappropriate or unprofessional. Exhibitors that sell items for delivery on the show floor may be required to obtain city, state and / or country occupational licenses.

COMPLIANCE WITH LOCAL ORDINANCES

The exhibitor shall be bound to comply with the regulations issued by the organizer, fire authorities, health authorities and any other public authority while in Shanghai, China.

CHOICE OF LAW AND VENUE

This Prospectus shall be governed by the laws of the State of California, USA and the state or federal courts residing in San Francisco County, California shall have exclusive venue for adjudication of any disputes arising hereunder.

DAMAGE TO CONVENTION CENTER

Exhibitors will be held responsible for any damage done to the convention center by them, their employees or agents. No nails, tacks, or screws may be driven into the floor, wall, or woodwork of the building.

FIRE ORDINANCES

No exhibitor may obstruct or allow goods, decorative materials, furniture, etc. to obstruct or fill passages and open spaces and no signs may be hung or projected out over passages and open spaces. All aisles and fire exits must be clear at all times. No flammable or explosive decorations or exposed flames may be used at any time. All decoration material or paper and flammable fabric must be made fireproof.

INDEMNITY AND HOLD HARMLESS

The exhibitor agrees to indemnify, defend, and hold the International Society of Arthroscopy, Knee Surgery and Orthopaedic Sports Medicine (ISAKOS), its official contractors, and Shanghai Convention & Exhibition Center of International Sourcing, and their respective employees, representatives, agents, successors and assigns, harmless against any and all damages, claims, judgments, losses, costs and expenses (including attorneys' fees) that may at any time be incurred, suffered, sustained by or imposed upon ISAKOS and/or Shanghai Convention & Exhibition Center of International Sourcing or their respective employees, representatives, agents, successors or assigns by reason of any action which may result because of or after acceptance of this application or the providing of exhibit space. This indemnification and hold harmless agreement includes, but is not limited to, any and all claims, damages, losses or expenses attributable to personal or bodily injury, sickness, disease or death, or to injury to or destruction of tangible property, including the loss of such property.

INSURANCE

Insurance protection will not be afforded to the exhibitor either by ISAKOS, any of its official contractors, or Shanghai Convention & Exhibition Center of International Sourcing. It shall be the responsibility of each exhibitor to maintain such insurance against injury to person or damage or loss of property in such amounts as the exhibitor shall deem adequate. The exhibitor shall, at its sole cost and expense, procure and maintain through the terms of the contract for exhibit space, workers' compensation insurance in full compliance with all federal and state laws governing all of the exhibitor's employees engaged in the performance of any work for the exhibitor. Policies shall name ISAKOS as a named additional insured. If requested by ISAKOS, exhibitor may be required to obtain and furnish ISAKOS with a certificate of insurance evidencing the required insurance.

Exhibitors using outside service contractors must notify the society at least 30 days prior to the Congress and provide the names and addresses of regular and supervisory personnel who will be working in the exhibit area during installation and dismantling. Certificates of insurance for liability and workmen's compensation are required for outside contractors admitted to the exhibit hall.

INTERPRETATION OF RULES

ISAKOS, in determining whether to accept an application for exhibition space in any subsequent year, may consider breaches or infractions of these terms, rules and regulations by an exhibitor in any year. In addition, infractions of the spirit of the rules by exhibitors or potential exhibitors at any time may be considered in determining whether to accept an application from such person or company seeking to exhibit at a future ISAKOS Congress.

TERMINATION OR MODIFICATION OF DISPLAY PRIVILEGES

ISAKOS reserves the right to terminate or modify the exhibitor's display privileges at any time for a breach of any of these terms, rules and regulations. ISAKOS will be the sole interpreter of whether a breach has occurred. Such termination or modification may occur during the Congress, at which time the exhibitor must agree to close the exhibit upon receipt of a notice of termination and to remove or modify the exhibit from the exhibition hall as soon as possible without disruption of the meeting. Such removal shall be done under the direction of the ISAKOS Exhibit Manager. Expulsion or modification of an exhibit under this rule shall not give rise to any claim, and there shall be no refund of the fees paid by such exhibitor.

USE OF CERTAIN PROPERTY

The exhibitor will assume all costs arising from the use of patented, trademarked, franchised, or copyrighted music, materials, devices, processes or dramatic rights used on or incorporated in the exhibitor's booth. License agreements for music covered by ASCAP, BMI and other organizations are the sole responsibility of the exhibitor.

VIOLATION OF RULES AND REGULATIONS

As a condition for exhibiting, each exhibitor shall agree to observe all policies. The action taken against an exhibitor for violation of rules and regulations will be determined on the basis of the particular circumstances of each case. Some infractions will be communicated in a warning notice that may not result in a violation if in the sole discretion of the ISAKOS Exhibit Manager it is deemed that corrective measures were completed within a timely fashion and no other parties were negatively impacted. Prior years' warnings and penalties may be taken into account in assessing penalties. ISAKOS reserves the right to levy a more severe penalty, including refusal of or termination of the exhibit, at its sole discretion without progressing through each of the following successive steps. In the event of such restriction or eviction, ISAKOS will not be liable for any refunds on rentals or other exhibit expenses.

RESERVATION OF RIGHT TO MAKE CHANGES

Any matters not specifically covered herein are subject to decision by ISAKOS. ISAKOS reserves the right to make such changes, amendments and additions to these rules as it considers advisable for the proper conduct of the exhibit, with the provision that all exhibitors will be advised of any such changes. All dates and times are subject to change without notice.



EXHIBITOR SERVICES AND CONTRACTORS

EXHIBITOR SERVICE MANUAL

The Exhibitor Service Manual will contain detailed information and order forms for exhibitor furnishings and services including freight forwarding, drayage, electrical, furniture, rental, labor, hostesses, material handling, drayage, security, signs, telephone / fax, utilities, audio visual and computers, catering at the booths, storage space, etc. **The Exhibitor Service Manual and all order forms will be available online at www.isakos.com/2017/Exhibits October 1, 2016.**

OFFICIAL GENERAL DECORATOR CONTRACTOR

MCI Shanghai has been designated the official local service contractor. General questions regarding any services provided by MCI Shanghai including decoration inquiries should be directed to MCI Shanghai as listed below:

MCI Shanghai

4F, NO.801 Jumen Road Shanghai 200023, CHINA Tel: + 86 021 23123582 Fax: + 86 021 23123600

E-mail: leta.ye@mci-group.com

ADDITIONAL OFFICIAL CONTRACTORS

ISAKOS has designated official vendors for the following areas:

- Audiovisual
- · Computer/IT
- · Customs Clearance
- Floral
- Photography
- Security

The Exhibitor Service Manual will contain additional information and forms to order these and other services.

DRAYAGE / MATERIAL HANDLING

For exhibitors requiring handling of crates and related exhibitor materials on-site from the docks to their booth location, please contact Kuehne & Nagel Ltd.

Kuehne & Nagel services include providing the equipment and labor to unload trucks, move materials to the exhibitor's booth, storage of empty crates and containers, return of empties at the end of the show and re-loading of the exhibitor's materials on trucks for outbound return shipping.

Material Handling Order Forms can be found in the Exhibitor Services Manual.

FREIGHT FORWARDING

For exhibitors requiring truck, air, rail and ocean transportation and advance warehouse service to transport materials from the exhibitor's location to the Advance Warehouse (pre-show) or to the dock for direct shipments, please contact **Kuehne & Nagel**.

Kuehne & Nagel Ltd.

Life Hub at Daning Office Tower, Block 1, 11-16F NO. 1868, Gong He Xin Road Shanghai 200072, CHINA Contact: Rainsun Cheng

Tel: +86 21 26028667 Fax: +86 21 33870206

Email: rainsun.cheng@kuehne-nagel.com Website: www.kuehne-nagel.com









EXHIBITOR SERVICES AND CONTRACTORS

CUSTOMS CLEARANCE

The service of a customs broker is strongly recommended for all shipments originating outside of China. As the customs clearance is very strict in China, this will eliminate the possibility of materials being held at the border by China Customs due to improper or insufficient documentation resulting in these same materials arriving too late or not at all to the congress. Kuehne & Nagel has been appointed the official customs broker for the 2017 ISAKOS Congress.

Kuehne & Nagel Ltd.

Life Hub at Daning Office Tower, Block 1, 11-16F NO. 1868, Gong He Xin Road Shanghai 200072, CHINA Contact: Rainsun Cheng

Tel: + 86 21 26028667 Fax: +86 21 33870206

Email: rainsun.cheng@kuehne-nagel.com Website: www.kuehne-nagel.com

NOTE: Exhibitors who are importing goods to the event should contact Kuehne & Nagel for customs clearance procedures.

Kuehne & Nagel offers the following services:

- · Transport service via air, sea or road
- From point of origin to delivered stand
- From stand and return to point of origin at close of exhibition
- Express dedicated vehicles
- · Customs clearance
- Transportation services from stand and onward movement to any destination or exhibition worldwide
- · On-site accessible storage
- On-site representation 24-hour contact provided
- Unloading and reloading to / from stand
- Lifting, handling and positioning using specialist lifting equipment
- · Assistance with unpacking and repacking
- · Labeling, collection, storage and return of empty cases

The Exhibitor Services Manual will contain additional information and forms to order these and other services. The Manual will be available online October 1, 2016.

SECURITY AND LIABILITY

Independent security personnel will be engaged to provide protection for the overall area, but not for any specific exhibit. ISAKOS or any of its officers, agents, employees, shall not be liable for any act or omission of such security personnel. ISAKOS or any of its officers, agents or employees, shall not be liable for any damages or injury caused to an exhibitor or property occasioned by the condition of the premise or its mechanical systems; loss by theft; damage by fire, accident, or any other cause; or any other act of omission or negligence of ISAKOS or its officers, agents or employees.

NOTE: Dismantiling begins on June 8. Please note that it is your responsibility to provide security for your booth and its contents on June 8, should you not complete moving out that evening. ISAKOS is not responsible for any loss, damage or theft for any items left on the Exhibit Floor.







EXHIBIT INSTALLATION AND DISMANTLING

INSTALLATION OF EXHIBITS

Installation of exhibits will be based on a target plan that will be provided by MCI to exhibitors in April, 2017. Throughout installation, all crates must be labeled for storage as soon as they are empty.

Booths must be setup by 17:00 Saturday, June 3, 2017. Exhibitors that require additional installation time must send their requests in writing to MCI by April 1, 2017. Exhibitors will be required to cover all costs related to the additional time used for set-up outside of the established installation hours.

DISMANTLE OF EXHIBITS

Dismantling or removal of exhibit or materials before the official closing of the exhibit hall is prohibited. Dismantling of exhibits will occur at the following time:

Thursday, June 8

09:30

EXHIBITOR DESIGNATED CONTRACTORS (EDC)

By January 15, 2017, exhibitors planning to use the services of an outside independent contractor for installing and / or dismantling of exhibits must notify MCI Shanghai by completing the Notice of Exhibitor-Designated Contractor form included in the Exhibitor Service Manual.

Unregistered exhibitor-designated contractors that need access to the exhibit floor during installation and dismantling hours will be required to show proof of affiliation with the exhibitor or EDC to receive a badge.

ISAKOS CONGRESS PROMOTIONAL, ADVERTISING AND SPONSORSHIP OPPORTUNITIES

Exhibiting companies of the 11th Biennial ISAKOS Congress are invited to increase company visibility to surgeons from around the world through promotional opportunities offered at the Congress. Promotional, Advertising and Sponsorship opportunities are available only to confirmed exhibitors of the 11th Biennial ISAKOS Congress.

ONSORSHIP DESCRIPTION	SPONSORSHIP COST	
CATIONAL SUPPORT *		
Pre-Course	Exclusive for US \$20,000	
Pre-Course Surgical Skills Demonstration	US \$5,500 each demo	
Lunchtime Session (Lecture or Demonstration)	US \$11,000 per session, per day	
Surgical Demonstrations Surgical Demonstration suggestions will be accepted by the ISAKOS Office and determined by the ISAKOS Program Committee.	US \$18,500	
Presidential Guest Speaker	US \$16,500	
Awards, Fellowships and Scholarships	US \$5,000-US \$20,000	
GRESS PROCEEDINGS		
E-Posters & Abstracts	US \$6,000	
Paper Presentations & Abstracts	US \$6,000	
ICLs, Symposia & Lectures	US \$6,000	
GRESS AMENITIES		
Internet Lounge	US \$10,000	
Wireless Internet and Laptop Docking Stations	US \$8,000	
Morning Coffee and Afternoon Refreshments	nments US \$7,000 per day	
Coat Check	US \$1,000	
Attendee Bags US \$27,000 - US \$38,50		
Pens and Writing Pads US \$10,000		
Bag Insert	US \$3,000	
Room Keys at Headquarters Hotel	US \$10,000	
GRESS EVENTS		
Welcome Reception	Exclusive for US \$30,000	
President's Dinner	Exclusive for US \$50,000	
ERTISING		
Congress Website	US \$2,000/month or US \$24,000/year	
Final Program Outside Back Cover	US \$11,000	
Final Program Inside Front Cover	US \$6,600	
Final Program Inside Back Cover	US \$6,600	
Final Program Full Page Ad	US \$4,400	

^{*}Listed Pricing for Educational Support applicable for ISAKOS Global Connection Campaign Supporters Only. Exhibit Only Companies, please contact ISAKOS Office for pricing.

EDUCATIONAL SUPPORT

SIX HALF-DAY PRE-COURSES WILL BE OFFERED AT THE 11TH BIENNIAL ISAKOS CONGRESS

Exclusive Sponsorship Available for: US \$20,000 per pre-course

- The Knee: Maximizing Surgical Procedures in the Active and Athletic Patient
- The IOC Prevention of Injuries and Illnesses in High Level Athletes
- · Current Concepts in Shoulder Surgeries
- Advanced Course on Knee Arthroplasty
- The Use of Biologics to Treat Sports Medicine Pathology
- Evaluating Athletes with Hip and Groin Problems

Pre-Course sponsors will be acknowledged and given a full page advertisement in the Pre-Course syllabus; additionally, Pre-Course sponsors will be acknowledged on the ISAKOS website, and on Pre-Course signage.

PRE-COURSE SURGICAL SKILLS DEMONSTRATIONS

Sponsorship Available for: US \$5,500 for each demo

Current Concepts in Shoulder Surgeries: New Insights into Instability, Rotator Cuff Repair and Minimally Invasive Humeral Fracture Fixation

Chairs: Andrea Imhoff, MD, Prof. GERMANY & Felix Savoie III, MD UNITED STATES

This course will present the latest techniques in shoulder stabilization like Latarjet1 – the French and US experience, and also new insights into rotator cuff repair (tendon to bone healing and superior capsule reconstruction) and minimally invasive humeral fracture fixation.

Surgical Skills Pre-Course sponsors will receive acknowledgment in the Pre-Course Syllabus as well as a full page advertisement. Additionally, their support will be acknowledged on the course signage, and in any online enduring content resulting from the Pre-Course.

LUNCHTIME SESSIONS (LECTURES AND DEMONSTRATIONS)

Sponsorship Available for: US \$11,000 per workshop, per day

Lunchtime lectures and workshops will be offered to all Congress attendees at no charge during each lunch break. As a sponsor, you will be provided a meeting room to present hands-on workshops, video demonstrations, and/or lectures of your choice. Lunchtime workshops have increased in popularity allowing for maximum exposure and personal interaction with meeting attendees.

PLEASE NOTE: Catering and audio visual charges are not included in educational grant.

SURGICAL DEMONSTRATIONS

Sponsorship Available for: US \$18,500

ISAKOS offers a series of Live Surgical Demonstrations over the course of the Congress. These demonstrations will be recorded live in a studio located at the Shanghai Convention & Exhibition Center of International Sourcing, and broadcasted to the appropriate session room. Live Surgical Demonstrations are 30–60 minutes in length. Live Surgical Demonstrations are presented at no additional charge to registrants and tickets are not required.

Surgical Demonstration suggestions will be accepted by the ISAKOS Office and determined by the ISAKOS Program Committee.

AWARDS AND FELLOWSHIPS

Sponsorship Available for: US \$5,000 - US \$20,000

ISAKOS presents many respected and coveted awards at the ISAKOS Congress. The below awards, fellowships and scholarships are available to sponsor:

Scientific Award (US \$5,000) – awarded to the best scientific paper read during the scientific program of the ISAKOS congress.

Upper Extremity Fellowships (US \$10,000) – two fellowships are awarded at each Congress on a competitive basis to orthopaedic surgeons between the ages of 35 and 45 years, interested in the study and advancement of understanding of injuries to the Upper Extremity.

Resident Scholarships (US \$20,000) – ten scholarships will be provided to selected residents who have abstracts accepted for presentation at the ISAKOS Congress.

CONGRESS PROCEEDINGS

Proceedings of the 11th Biennial ISAKOS Congress will include abstracts of scientific papers, poster presentations, and handouts for symposia presentations. Approximately 4,000 copies will be distributed to all registered attendees onsite at the ISAKOS Congress.

Total number of pieces distributed: 5,000

Proceedings Advertising Rates

E-Poster Presentations & Abstracts	US \$6,000
Paper Presentations & Abstracts	US \$6,000
ICLs, Symposia, & Lectures	US \$6,000

CONGRESS AMENITIES

INTERNET LOUNGE

Sponsorship Available for: US \$10,000

Computer terminals will be available in an "Internet Lounge," centrally located, providing attendees with high-speed Internet access. Computers are always crowded at the ISAKOS Congress and will be an excellent opportunity to increase visibility. Don't miss out on this exclusive opportunity to brand the Internet Lounge with your company name and logo. Sponsor's logo placed on Internet Lounge signage, and onscreen at each station. Sponsor can also provide mouse pads, paper and pens for each computer station.

WIRELESS INTERNET AND LAPTOP-DOCKING STATIONS

Sponsorship Available for: US \$8,000

Provide wireless internet and laptop-docking stations located throughout the venue equipped with power outlets for Congress attendees to use during the Congress. Sponsor's logo will be placed on Laptop-Docks signage and possible recognition for providing the wireless internet on the landing page. Sponsor can also provide mouse pads, paper and pens for each docking station.

MORNING COFFEE AND AFTERNOON REFRESHMENTS

Sponsorship Available for: US \$7,000 per day

Coffee and refreshments are offered to the Congress registrants every morning and afternoon in the Exhibit Hall, giving them an opportunity to walk around and visit with exhibitors. The sponsor receives name and logo in the Final Program, on signage in the break area and may supply cups and napkins imprinted with corporate logo.

COAT CHECK

Sponsorship Available for: US \$1,000

Located at the entrance of the convention center is a complementary coat check for the attendees. Sponsor's corporate or product logo is shown on signage at coat check.

ATTENDEE BAGS

Sponsorship Available for: US \$27,000 - US \$38,500

All medical attendees of the Congress will receive tote bags, providing your company with maximum exposure to over 4,000 registrants. Sponsor's logo placed on each bag and on signage at the bag distribution counter.

PENS AND WRITING PADS

Sponsorship Available for: US \$10,000

Feature your company's logo on pens and writing pads, which will be used to take notes during scientific sessions. All attendees will receive the pens and pads in their registration bags. An exclusive opportunity to increase your visibility!

BAG INSERTS

Available for: US \$3,000

Increase your company's visibility by placing a full page ($8\frac{1}{2}$ " x 11") promotional literature in the medical attendee bags. Over 4,000 bags will be distributed at the ISAKOS Congress.

Deadlines:

Materials Deadline: February 1, 2017

ROOM KEYS AT HEADOUARTERS HOTEL

Available for: US \$10,000

At check-in, each attendee receives two room keys. Remind them of your company repeatedly throughout the meeting by placing your logo on their hotel room key!



CONGRESS SOCIAL EVENTS

WELCOME RECEPTION

Exclusive Sponsorship Available for: US \$30,000

This grand, festive affair is quickly becoming a highlight of the ISAKOS Congress, with more than 4,000 attendees expected. The welcome reception will be held on the evening of the first day of the Congress, Sunday, June 8th. Live music, heavy hors d'oeuvres, wine and beer will be included.

PRESIDENT'S DINNER

Exclusive Sponsorship Available for: US \$50,000

Be the exclusive sponsor of this elegant and intimate evening with the ISAKOS President, the Board of Directors and their spouses. This select event is by invitation only to 200 ISAKOS Leaders.



CONGRESS ADVERTISING

CONGRESS WEBSITE

Available for: US \$2,000 / month or US \$24,000 / year

The ISAKOS Congress website is constantly updated with the latest information related to the ISAKOS Congress. It is linked to monthly blast emails sent to over 8,000 people and visited by many more.

FINAL PROGRAM ADVERTISING

Available for: US \$4,400 - US \$11,000

The Final Program is a complete description of all activities scheduled for the meeting. Included are listings of all faculty and presenters, session times and location, and technical exhibitors. The Final Program will be available on the ISAKOS Congress website and will be included in email announcements sent to over 12,000 surgeons. Approximately 5,000 copies will be distributed to all registered attendees onsite at the ISAKOS Congress.

This high-quality printed piece contains a Program-at-a-Glance, summaries of all meeting schedules and a complete speaker index. It is the hand-held schedule that every meeting attendee, exhibitor and speaker references throughout the week.

Total number of pieces printed and distributed: over 5,000

FINAL PROGRAM ADVERTISING RATES

Outside Back Cover	8 ½" x 11"	4-Color	US \$11,000
Inside Front Cover or Inside Back Cover	8 ½" x 11"	4-Color	US \$6,600
Full Page	8 ½" x 11"	Black & White	US \$4,400

DEADLINES

Reservation Deadline: November 1, 2016 Materials Deadline: February 1, 2017

All ad placements will be done by ISAKOS to best coordinate printing and design needs. All placements will be assigned on a first-come, first-served basis.

SPONSOR ACKNOWLEDGMENTS



Platinum	US \$50,000 and up
Gold	US \$25,000 – US \$49,999
Silver	US \$10,000-US \$24,999

SPONSOR ACKNOWLEDGMENTS	PLATINUM	GOLD	SILVER
Sponsor name recognition in the 2017 issues of ISAKOS Newsletter with 150-word company description or a ½-page ad	X		
Sponsor name recognition in the 2017 issues of ISAKOS Newsletter		X	X
Sponsor name recognition in the ISAKOS 2017 – 2019 online Membership Directory with 150-word company description	X		
Sponsor name & logo recognition on sign at entrance to exhibit hall	×	X	X
Prominent Sponsor signage at sponsored event (if applicable)	X	X	X
Sponsor Ribbons for all on-site company representatives	×	X	X
Recognition on the 2017 Congress Website	X	X	X
Name & logo recognition of sponsorship in preliminary and final programs with 150-word company description	×		
Name & logo recognition of sponsorship in preliminary and final programs		X	
Name recognition of sponsorship in preliminary and final programs			X
Recognition of Sponsorship shown on slides at intervals in general session room	X	X	
Complimentary tickets for four company representatives to attend the exclusive President's Dinner	X		
Large banner of Sponsor recognition displayed in main foyer of Congress center	X		

^{*}Sponsorship levels are comprised of Surgical Demonstrations, Lunchtime Lectures and Workshops, Congress Awards, Amenities, and Social Events. Sponsorship levels do not include exhibit booth rental or representative registrations.

TRAVFI

GETTING TO AND AROUND SHANGHAI

Getting to Shanghai and the Shanghai Convention & Exhibition Center of International Sourcing is easy. There are various means of transport available.

BY AIR

Shanghai has two international airport: Pudong International Airport and Hongqiao International Airport. Pudong International Airport is the primary international airport serving Shanghai, which connects 73 international cities and 62 cities in China. Hongqiao International Airport is the main domestic airport serving Shanghai, with limited international flights. For more information: www.shanghaiairport.com.

Pudong International Airport to venue: 90 mins by metro line 2, stop Weining Road Station, then 5 mins by car / 15 mins by walk

Hongqiao International Airport to venue: 20 mins by metro line 2, stop Weining Road Station, then 5 mins by car / 15 mins by walk

BY RAII

Shanghai is one of the most important railway transportation hub in China, which has four railway Stations. Hongqiao Railway Station and Shanghai Railway Station are more close to Shanghai Convention & Exhibition Center of International Sourcing.

Hongqiao Railway Station to venue: 20 mins by metro line 2, stop Weining Road Station, then 5 mins by car / 15 mins by walk

Shanghai Railway Station to venue: 30 mins by metro line 1/3/4 change to line 2, stop Weining Road Station, then 5 mins by car/15 mins by walk

Shanghai South Railway Station to venue: 30 mins by metro line 3 change to line 2, stop Weining Road Station, then 5 mins by car/15 mins by walk

BY ROAD

Several highways link surrounding cities to Shanghai.

- 1.5 hours from Suzhou
- 2.5 hours from Hangzhou
- 4 hours from Nanjing

GROUND TRANSPORTATION

Shanghai has an extensive public transport system, largely based on metros, buses and taxis.

TAXIS

Taxis are plentiful in Shanghai. The base fare is currently CNY14 (CNY18 between 23:00 and 05:00) which covers the first 3 km (2 mi). Additional kilometers cost CNY2.4 each (CNY3.2 between 23:00 and 05:00)

PUBLIC TRANSIT

There are 14 metro lines (excluding the Shanghai Maglev Train), more than 329 stations and 538 km (334 mi) of tracks in operation, making it the longest network in the world. The fare depends on the length of travel distance starting from CNY3. The closest metro station to congress venue is Weining Road Station (metro line 2).

Shanghai also has the world's most extensive network of urban bus routes, with nearly one thousand bus lines, operated by numerous transportation companies. The system includes the world's oldest trolley bus system. Bus fare normally costs CNY2. The bus station East Yunling Road & Luding Road (route 44, 551, 757) is just near the congress venue.

PARKING

During the Assembly / Dismantling period: the access to the venue is authorized during the unload time (2 hours max).

During the Congress: parking with toll of the Shanghai Convention & Exhibition Center of International Sourcing.



TRAVFI

ENTRY INTO CHINA

Foreigners entering China should apply for a visa to the Chinese diplomatic representative or consular offices, or other institutions authorized by the Ministry of Foreign Affairs of People's Republic of China.

If you will be leaving Mainland China for the trip to Hong Kong, and entering Mainland China again for further itineraries or the return journey of your flight, please ensure that you applied for multiple entry visas. You cannot enter Mainland China again if you only have a single entry visa.

WHAT DOCUMENTS DO I NEED TO PRESENT ON ENTERING CHINA?

BASIC DOCUMENTS

Original passport with at least six months of remaining validity and with blank visa pages.

- One completed Visa Application Form with a recently-taken (within 6 months) colour passport photo (bare-head, full face) against a light background attached. The application form should be completed and printed by computer, no manually completed form will be accepted.
- Proof of legal status (applicable for those not applying for the visa in their country of citizenship).
- Photocopy of previous Chinese passports or previous Chinese visas (applicable for those who were Chinese citizens and have obtained foreign citizenship).

SUPPORTING DOCUMENTS

An official invitation letter issued by a relevant unit or individual in China. (During the conference registration process, you will have the option to request a visa invitation letter.)

For more information: http://www.visaforchina.org

STAYING IN SHANGHAI

HOTEL ACCOMMODATIONS

ISAKOS will offer special Congress rates at a number of hotels in Shanghai.

MCI Shanghai is appointed the official hotels provider. Hotel reservation information will be available at a later stage.



Important Dates & Important Contact Information

For a quick reference, please see 34 and the back cover.

Where can I find up-to-date information about the ISAKOS Congress?

Visit www.isakos.com and click on the 11th Biennial ISAKOS Congress icon or type the following address in to your web browser **www.isakos.com/2017Congress**

I have never exhibited at an ISAKOS Congress before; how do I apply for exhibit space?

Visit the Exhibit page of the ISAKOS Congress website. Under the title Quick Links, select "Exhibit Application" and complete the online exhibit application process. When complete you will receive a confirmation email, **print a** copy of this email and mail it to the ISAKOS Exhibit Manager with two copies of the following:

- · background information of the company
- product brochures or literature

Please see page 7 for additional information.

Does ISAKOS offer Promotional, Advertising or Sponsorships Opportunities to Exhibiting companies?

Yes! Please visit us online for full details on all of the opportunities available.

How much does it cost to Exhibit at the 2017 ISAKOS Congress?

Each booth is 3m wide x 3m deep and you may purchase multiple booths

Inline US \$5,800 Corner US \$6,200 Publisher US \$1,700

When is the exhibit floor open for attendees?

Sunday, June 4	07:00 – 15:30 17:30 – 20:00 (Welcome Reception)
Monday, June 5	07:00-15:30
Tuesday, June 6	07:00-15:30
Wednesday, June 7	07:00 – 15:30
Thursday, June 8	07:00-09:30

What are the program hours for the ISAKOS Congress?

Sunday, June 4	08:00 – 17:30 Welcome Reception 17:30 – 19:30
Monday, June 5	07:00-17:30
Tuesday, June 6	07:00-17:30
Wednesday, June 7	07:00-17:30
Thursday, June 8	07:00-13:00

How do sales representatives for an exhibiting company register for the Congress?

Prior to May 30, 2017, exhibitor representatives can register via the ISAKOS Congress website for a discounted rate of US \$675. Exhibitor representatives are unable to register for the ISAKOS Congress until the company they are affiliated with has received an exhibit space assignment and confirmation letter. Exhibitor representatives who do not register prior to May 30, 2017 can register on-site for US \$750.

PLEASE NOTE: All exhibitor representatives will be required to show proof of affiliation (business card) with the exhibiting company and a photo ID, at the on-site registration desk, in order to receive their badge.

Who do I contact to make arrangements for hotel and flight reservations?

The ISAKOS Office is not involved in the booking of hotel or flight reservations. Please visit the Travel page of the ISAKOS Congress website for detailed travel information as well as a link to make hotel reservations.

Do I need to secure a visa to enter China?

The ISAKOS Office is not involved in securing visas for travel into China. During / after registering for the ISAKOS Congress you will be able to request your Invitation Letter to the ISAKOS Congress for visa purposes however it is the responsibility of the registrant to obtain a visa.

Who is the Official Service Contractor for the ISAKOS Congress?

MCI Shanghai has been designated as the official local service contractor.

General questions regarding any services provided, including decoration inquiries should be directed to MCI Shanghai as listed below:

MCI Shanghai

4F, NO.801 Jumen Road Shanghai 200023, CHINA Tel: +86 021 23123582 Fax: +86 021 23123600

E-mail: leta.ye@mci-group.com

Who do I contact regarding Freight Forwarding?

For exhibitors requiring truck, air, rail and ocean transportation and advance warehouse service to transport materials from the exhibitor's location to the Advance Warehouse (pre-show) or to the CCC for direct shipments, please contact Kuehne & Nagel.

Kuehne & Nagel Ltd.

Life Hub at Daning Office Tower, Block 1, 11-16F NO. 1868, Gong He Xin Road Shanghai 200072, CHINA Contact: Rainsun Cheng

Tel: + 86 21 26028667 Fax: +86 21 33870206

Email: rainsun.cheng@kuehne-nagel.com Website: www.kuehne-nagel.com

Who do I contact regarding Drayage and Customs?

For exhibitors requiring handling of crates and related exhibitor materials on-site from the docks to their book location, please contact Kuehne & Nagel.

Kuehne & Nagel's services including transport service, express dedicated vehicles, customs clearance, on-site accessible storage, unloading and reloading to / from stand, lifting, handling and positioning using specialist lifting equipment, assistance with unpacking and repacking, labeling, collection, storage and return of empty cases, etc.

NOTE: Exhibitors who are importing goods to the event should contact Kuehne & Nagel for customs clearance procedures.

What are the exhibit installation and dismantle hours for the ISAKOS Congress?

	Installation	Dismantling
Friday, June 2	08:00-20:00	
Saturday, June 3	08:00-17:00	
Thursday, June 8		09:30

Where can I find the cancellation policy for exhibitors at the ISAKOS Congress?

For detailed information, please refer to page 9.



EXHIBIT CONTRACT

DEADLINE: NOVEMBER 1, 2016



1. EXHIBITOR MAILING ADDRE	ESS (PLEASE PRINT CLEARLY)		
COMPANY NAME			
ADDRESS			
CITY	STATE/PROVINCE	POSTAL CODE	COUNTRY
TELEPHONE	FAX	WEBSITE	
2. CONTACT PERSON (to whom a	all exhibit information will be sent)		
NAME	DIRECT PHONE NUMBER/EXT.		
EMAIL			
3. BOOTH SPACE RESERVATIO	N		
FOR PRIORITY PROCESSING CO	MPLETE THE ONLINE EXHIBIT APP	LICATION) www.isakos.com/	/2017/Exhibits
Two exhibitor registrations are included with ev	top 4 booth choices, in order of preference. Booth- ery 3m x 3m booth. PAYMENT MUST BE RECEIV ived in writing prior to November 30, 2016. Cancel	ED BY NOVEMBER 1, 2016, TO GUAF	RANTEE SPACE. A fee of 50% of the total
1st Choice Booth No.(s)	Price	3rd Choice Booth No.(s	s) Price
2nd Choice Booth No.(s)	Price	4th Choice Booth No.((s) Price
drape walls will be allowed. Your application ca	exhibitors: 1) provide floor covering, 2) Utilize a bac nnot be processed without checking one of the box I comply with the above requirements from MCI which will conform to the above requirer	xes below:	onstructed of rigid or nard-wall material. No
Convention & Exhibition Center of International premises or services. The exhibitor understand: Exhibition Center of International Sourcing (Shexhibitor agrees to comply with the ISAKOS por Prospectus, which is incorporated herein by ref	indemnify and hold harmless the International Soc I Sourcing (SHCEC) and their respective employees that neither the International Society of Arthroscot ICEC) maintain insurance covering the exhibitor's policy on FDA clearance and agrees to display signative rence.	es and agents against any claims or expert opy, Knee Surgery, and Orthopaedic Sport property, and it is the sole responsibility of ge indicating FDA status and with all of	enses arising out of the use of the exhibition rts Medicine MCI; Shanghai Convention & of the exhibitor to obtain such insurance. The the terms and conditions in the Exhibitor
SIGNATURE OF AUTHORIZED EXHIBIT CO	MPANY REPRESENTATIVE	PRINT NAME	DATE
MAIL THIS FORM AND PAYME OR FAX THIS FORM TO: Fax th Check: make check payable to I Wire Transfer: Contact the ISAK	PAYMENT DUE BY NOVEMBER 1, 2 ENT TO: ISAKOS, 2410 Camino Ramon, is form with credit card information to: - SAKOS in US dollars Drawn on US Bank OS Office sterCard	, Suite 215, San Ramon, CA 94	583 USA
Cicuit Caid. VIOA IMas	American Express	Liectionic Check	wile lialister
CARD NUMBER			CCV#
NAME (AS IT APPEARS ON CARD)			EXP. DATE

SPONSORSHIP APPLICATION



·			
COMPANY NAME			
ADDRESS			
CITY	STATE/PROVINCE	POSTAL CODE	COUNTRY
TELEPHONE	FAX	WEBSITE	
. CONTACT PERSON (to whom all informa	ation will be sent)		
NAME	DIRECT PHONE NUMBER	R/EXT.	
EMAIL			
IWAIL			
PLEASE CHECK ALL OPPORTUNITIE	S YOU WOULD LIKE		
ducational Support		Proceedings	
	Exclusive for US \$20,000	E-Posters & Abstracts	US \$6,000
Pre-Course Surgical Skills Demonstration	US \$5,500 Each Demo	Paper Presentations & Abstracts	US \$6,000
Lunchtime Session	US \$11,000 each	ICLs, Symposia & Lectures	US \$6,000
Surgical Demonstrations Co	ntact the ISAKOS Office*	Congress Events	
Presidential Guest Speaker	US \$16,500	Welcome Reception	Exclusive for US \$30,000
Awards and Fellowships	US \$5,000 - US \$20,000	President's Dinner	Exclusive for US \$50,000
ongress Amenities		Fresident's Diffile	Exclusive for 03 \$30,000
	LIC #10 000	Advertising	
Internet Lounge	US \$10,000	Congress Website	U0 #0 00
Wireless Internet and Laptop Docking Stations	US \$8,000	Month	US \$2,000
Morning Coffee and Afternoon Refreshments	US \$7,000 per day	Year	US \$24,000
Coat Check	US \$1,000	Final Program	
Attendee Bags U	S \$27,000 - US \$38,500	Outside Back Cover	US \$11,000
Pens and Writing Pads	US \$10,000	☐ Inside Front Cover	US \$6,600
Bag Insert	US \$3,000	Inside Back Cover	US \$6,600
Room Keys at Headquarter Hotel	US \$10,000	Full Page	US \$4,400
		I uli Fage	03 \$4,400
METHOD OF DAVIMENT			
METHOD OF PAYMENT		Code 0150 D) LICA
MAIL THIS FORM AND PAYMENT TO: I			3 USA
OR FAX THIS FORM TO: Fax this form Check: make check payable to ISAKOS in			
Wire Transfer: Contact the ISAKOS Office		alin	
Credit Card: VISA	☐ American Express	Other:	☐ Wire Transfer
Credit Card. VISA INASterCard	American Express	Other. Liectronic Check	wire mansier
CARD NUMBER			CCV#
S. W.S. T. SHIBER			J J v II
JAME (AC IT ADDEADS ON CADD)			EXP. DATE
NAME (AS IT APPEARS ON CARD)			
VAINE (AS 11 APPEARS ON CARD)			



IMPORTANT CONTACTS

ISAKOS HEADQUARTERS

2410 Camino Ramon, Suite 215 San Ramon, CA 94583 – 4318 USA Telephone: +1 (925) 807 – 1197

Fax: +1 (925) 807 - 1199 Exhibit Info: exhibits@isakos.com General Info: isakos@isakos.com

CONFERENCE LOCATION SHANGHAI CONVENTION & EXHIBITION CENTER OF INTERNATIONAL SOURCING

No.2739 West Guangfu Road Shanghai 200062, CHINA Tel: +86 021 60290070

Fax: +86 021 60290071 E-mail: info@shcec.com.cn Website: www.shcec.com.cn

OFFICIAL DECORATOR CONTRACTOR

MCI SHANGHAI

4F, NO.801 Jumen Road Shanghai 200023, CHINA Tel: + 86 021 23123582

Fax: +86 021 23123600 E-mail: leta.ye@mci-group.com

OFFICIAL FREIGHT FORWARDING & CUSTOMS CLEARANCE

KUEHNE & NAGEL LTD.

Life Hub at Daning Office Tower, Block 1, 11-16F NO. 1868, Gong He Xin Road

NO. 1868, Gong He Xin Road Shanghai 200072, CHINA Contact: Rainsun Cheng

Tel: +86 21 26028667 Fax: +86 21 33870206

Email: rainsun.cheng@kuehne-nagel.com

Website: www.kuehne-nagel.com



International Society of Arthroscopy, Knee Surgery and Orthopaedic Sports Medicine

2410 Camino Ramon, Suite 215 San Ramon, CA 94583-4318 USA Telephone: +1 925 807-1197

+1 925 807-1199

exhibits@isakos.com www.isakos.com





IMPORTANT DEADLINES

October 1, 2016	Exhibit Service Manual Available Online	
November 1, 2016	Last Day to Receive Full Refund for Exhibit Space Cancellations	
November 1, 2016	Exhibit Space Application Deadline	
December 31, 2016	Last Day to Receive 50% Refund of Fees Paid	
January 1, 2017	No Refund of Exhibit Space Cost	
April 1, 2017	Exhibitor Representative Early Registration Closes	
June 3, 2017	Congress Pre-Courses	
June 4, 2017	Congress Opens + Welcome Reception	
June 8, 2017	Congress Ends	